



When selling a business, business owners are asked to reveal information that is confidential and sensitive; likewise, the very fact that their business is for sale is usually confidential in and of itself. Therefore, they have asked us to screen potential Purchasers to determine if they have the financial and managerial capabilities to complete the purchase of their business. Sellers are never shown this Profile; we will only use this document to determine which businesses fit your criteria.

BUYER'S PERSONAL PROFILE/CONFIDENTIAL INFORMATION

Date: _____ Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Cell: _____ E-Mail: _____

Business/Financial Objectives:

1. Have you ever owned and operated a business before? If yes, what type of business? _____
2. How long have you been looking for a business? _____
3. Are you currently working with any other brokers? If so, which broker or company? _____
4. Are you presently employed? What do you do? _____
5. What types of businesses are you looking for? _____
6. What is your timeframe for purchasing a business? _____
7. Maximum amount you will invest for a down payment and working capital? \$ _____
8. What geographical areas will you consider? _____
9. Do you anticipate spouse/partner involvement? _____
10. What is the minimum profit per year/month you need to earn? \$ (Year/Month) _____
11. What is your approximate net worth? _____
12. Financial statement/credit report available if necessary? (Seller/Landlord will request) _____
13. What times are best to contact you? _____
14. How would you like us to contact you, if different from the above? _____

Where did you hear of our firm? (Please check one):

Newspaper _____ Referral _____ Listing Web Site _____ Other _____

Allen & Young, LLC. 2500 N. Tucson Blvd. Suite 109 Tucson AZ 85716-2463
ph:(520)327-4454 fax:(520)327-1271
web: www.allenandyoung.com email: info@allenandyoung.com